

CONFERENCE PARTICIPANTS/SUPPORTERS

Participants: U. S. Navy Jacksonville including Fleet and Industrial Supply Center; Naval Air Depot; Naval Facilities Engineering Command, Engineering Field Activity Southeast; U. S. Small Business Administration; and General Services Administration

Support provided by: UNF Small Business Development Center, Chamber of Commerce Procurement Technical Assistance Center and "SOLE" - Greater Jacksonville Chapter

Registration Form
Acquisition and Logistics Excellence Conference and Trade Show
April 24/25, 2002

Name(s) _____

Government Agency or Company Name _____

Address _____

City/State/Zip _____

Email _____ Phone _____ Fax _____

Please indicate if you need special assistance by April 5, 2002: _____

Registration fee for the two-day event includes continental breakfast, lunch, breaks, hand-outs, seminars & exhibit hall admission.

EXHIBITORS:
Company Exhibit - _____\$200 for Large Business and _____\$180 for Small Business (includes one draped six-foot table, two chairs, and one exhibitor). Additional persons will be \$80.00 per person - please list each name above. Amount enclosed or to be charged \$ _____

Government Exhibit - NO BOOTH CHARGE (includes one draped six-foot table, two chairs). Registration fee for government representatives - \$80.00 per person.
No. of persons (names listed above) _____
Amount enclosed or to be charged \$ _____

ATTENDEES:
_____ No. of Attendees - \$80 each until April 10th. **Late Registration: After April 10th, \$100 per attendee.** Please provide list of all attendees. Amount enclosed or to be charged \$ _____

** Navy attendees please coordinate with your local Training Officer before registering.
Go to <https://www.atrs.army.mil/channels/clm/> as your registration fee may be paid through this program.

Method of Payment: **(No Refunds after April 10th)**
_____Check enclosed. Make check payable to University of North Florida SBDC.
_____Charge my credit card VISA _____ MasterCard _____ Discover _____ American Express _____
Name on Card: _____ Card No. _____ Expiration Date: _____

Signature: _____

If you mail your registration please send to:
UNF Small Business Development Center
2002 Acquisition Conference
12000 Alumni Drive
Jacksonville, FL 32224

Telephone: (904) 620-2477
Fax: (904) 620-2567
Website: www.sbdc.unf.edu/ac2002.html

Acquisition & Logistics Excellence
CONFERENCE & TRADE SHOW

2002



Acquisition
*"From Reform
to Excellence -
Where we've been to...
Where we're going"*



*Training Conference
& Trade Show
April 24-25, 2002*



*University of North Florida
Conference Center
12000 Alumni Drive
Jacksonville, Florida 32224*

Educational Opportunities:
Acquisition Professionals ~ Logistics Professionals
Purchase Card Holders ~ Small Businesses ~ Prime Contractors

ACQUISITION & LOGISTICS EXCELLENCE CONFERENCE 2002 & TRADE SHOW
~ An event for Government, Industry and the Academic Community ~

For the past several years, throughout the Department of Defense, acquisition reform initiatives have been highlighted through special activities during Acquisition Reform Week. The importance that these activities placed on Department of Defense and industry initiatives to change business as usual... generated excellent results. It is vital to our workforce and to our country to participate in activities focused on acquisition and logistics reform. Please take the time out to discuss important reforms and progress that has been made in acquisition, logistics and associated areas. Reform Week was combined and provided up-to-date information to Logistics, Engineering, Contracting and Private Industry. This year's event will concentrate on Acquisition and Logistics Excellence as opposed to reform. We have reformed our policies many times. Now it is time to learn from our successes in Acquisition & Logistics and reflect on how to apply those lessons to continue momentum of the revolution in business affairs in order to provide better and less expensive products to the war-fighter...faster than before. The theme of this event is Acquisition: "From Reform to Excellence Where we've been to... Where we're going."

The Department of Defense is facing an aging civilian workforce. It has been noted that by the year 2005 a significant number of civilian employees, especially those in acquisition and logistics, will be retired or at least eligible. As part of the Acquisition and Logistics Excellence Conference, this problem will be addressed in seminars to discuss the importance of education and the opportunities available within the Department of Defense Civilian Intern Program. This program is aimed at current employees and future college graduates.

The Naval Air Depot, Fleet and Industrial Supply Center (FISC) Jacksonville, Naval Facilities Engineering Command, Engineering Field Activity Southeast, General Services Administration and the Small Business Administration are participants in this conference. The University of North Florida Small Business Development Center, the Chamber of Commerce Procurement Technical Assistance Center, and the Society of Logistics Engineers - Greater Jacksonville Chapter are supporters of this event. This is an important event for the Acquisition and Logistics professional community as well as Contractors doing business with the Government and the academia community. There will be seminars and networking opportunities for government logistics, acquisition, credit card holders and contractors wanting more information on tapping into government acquisition initiatives which will streamline the process. For the academia community, there will seminars and personnel available to college advisers and students on Intern Programs available to future graduates. There will be a Trade Show, which is an opportunity for both the government and contractors to demonstrate company/government capabilities, products and services. The site for the Conference is University of North Florida Conference Center, 12000 Alumni Drive, Jacksonville, FL.

This event offers continuing education for Government personnel as well as networking opportunities for others. The Registration Form and other detailed information about the event is posted on the web page at www.sbdc.unf.edu/ac2002.html. The point of contact at FISC JAX is Glenda Rife or Carolyn Williams at 904-542-1143. Our e-mail address is fiscjax_acqref@jax.fisc.navy.mil and our web site is www.jax.fisc.navy.mil (click on Fleet & Industrial Supply Center).

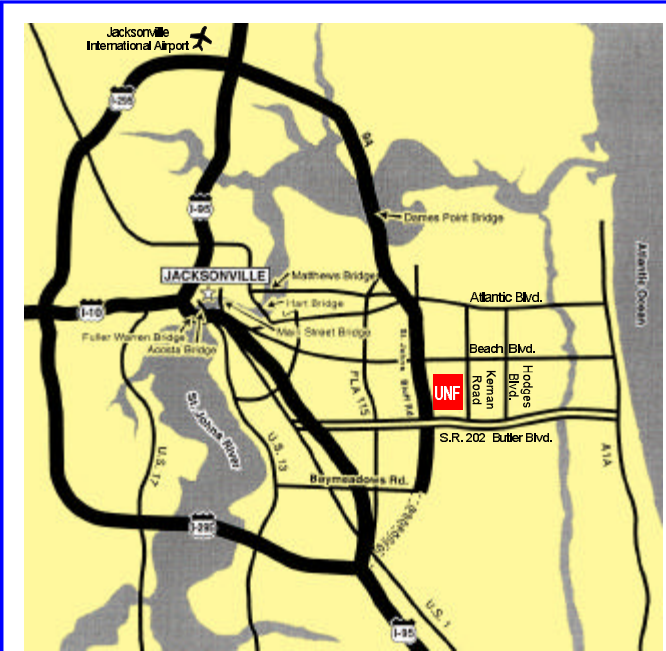
WHY IS THIS EVENT SO IMPORTANT TO YOU? Because the Government is continuing to change the way it does business. And because of recent events, DOD must meet the challenges of providing more materials and service to the warfighter that meets his needs as it relates to quality products delivered on time. This is an opportunity for you, as Acquisition and Logistics professionals, to receive continuing education in your chosen career field. For small businesses and prime contractors, this is an educational opportunity to bring your contracting knowledge up to date, to network and to broaden your business prospects.

- PURPOSE:
- * Provide one-stop educational opportunity for private industry and government personnel
 - * Provide cost-effective outreach and education to the local military and business community
 - * Demonstrate Agency partnering in a variety of areas of interest to the Navy and private industry
 - * Consolidate conferences for increased educational awareness.

- ACQUISITION AND LOGISTICS EXCELLENCE CONFERENCE 2002 AND TRADE SHOW SEMINARS WILL PROVIDE:
- * Most up-to-date information on technical innovations in logistics engineering
 - * Latest information on doing business with the Government
 - * Continuous learning opportunities
 - * Advice and guidance on new acquisition processes
 - * Latest info about One Touch Supply, GSA Advantage and FSS Contracting
 - * Update on Electronic Commerce, E-Mall, Navy's Electronic Commerce On-line Programs and how you can participate
 - * Latest on Small Business Programs and assistance available

Again, the Government is continuing to change the way it does business. Here is your chance to catch up on all those changes. Not only will it be very informative, but it will also provide liaison between government and private industry.

Location and Map
(Use Kernan Road exit for easiest access)



REGISTRATION INFORMATION

REGISTRATION FEE: \$80 per attendee. This fee covers admission to the exhibit hall, continental breakfast, lunch and all seminars for both days of the conference. (\$80 is a flat registration fee even if attendee only attends one day.)

BOOTH RENTAL FEE: \$200 per booth for all Large Business Exhibitors, and \$180 for Small Business Exhibitors. This fee includes one booth with draped table and access to all events for one attendee for the two days. (Table for government agencies provided at no charge. However attendee fee is applicable.) Only one booth for each company/division unless vacancies are available just prior to the event. Extra large displays are discouraged. Electricity is available at no extra charge. Telephone lines will not be available in Exhibit Area.

CANCELLATION: No refunds will be issued after April 10th. Substitutions will be accepted at any time.

HOTEL ACCOMMODATIONS: (For list go to www.jax.fisc.navy.mil or www.sbdc.unf.edu/ac2002.html). Major hotels are located within a five-mile radius of the University of North Florida Conference Center, Jacksonville. Jacksonville is the largest city, area-wise, in the continental U.S. The airport is approximately 30 to 45 minutes from the University of North Florida and the suggested hotel area.

PARKING: Free and convenient parking is available at The Conference Center.

PERSONS WITH DISABILITIES: Reasonable arrangements for persons with disabilities will be made if requested. See Registration Form for more information.

Support provided by the U.S. Small Business Administration does not constitute an expressed or implied endorsement of the sponsors or participants opinion, products or services. All SBA programs are extended to the public on a non-discriminatory basis.

TENTATIVE AGENDA (Subject to change)

- DAY 1 - April 24, 2002
- 0700 - Registration Opens
 - 0815 - Opening Remarks
 - 0850 - Seminars
 - 0950 - Seminars
 - 1050 - Seminars
 - 1200 - Lunch w/Speaker
 - 1345 - Seminars
 - 1400 - Seminars
 - 1515 - Seminars

- DAY 2 - April 25, 2002 (Exhibit Hall open)
- 0815 - Opening remarks in Exhibit Area
 - 0845 - Seminars
 - 0950 - Seminars
 - 1050 - Seminars
 - 1200 - Lunch/Networking
 - 1310 - Seminars
 - 1410 - Seminars
 - 1510 - Seminars

TENTATIVELY SCHEDULED SEMINARS

- * Civilian Intern Program
- * Student Career Panel Discussion: Acquisition Leaders with College & University Leaders
- * Electronic Invoice Processing
- * Acquisition: "From Reform to Excellence"
- * Acquisition Workforce Program Updates
- * Continuous Learning Updates
- * Managing Multi-Generational Workforces
- * Performance- Based Logistics
- * Aging Aircraft Issues
- * Value Chain Management
- * Obsolescence Management
- * Navy E Business
- * Supportability and Analysis in Today's Integrated Environment
- * Navy Marine Corp Intranet Overview
- * Program Managers Community of Practice (PM COP)
- * GSA Advantage!
- * Reverse Auctions-New way to Bid
- * How to Sell to the Government (Panel)
- * HubZone Program Information
- * How to Obtain a GSA Contract
- * 10 Things you need to know about Project Management
- * Acquisition and Logistics Sustainment Training
- * Foreign Military Sales Reinvention Initiatives
- * Optimizing your Program Funding Resources
- * General Wellness
- * Nutrition & Weight Management
- * Fitness
- * Creating High Impact Presentations
- * Leadership/Career Path
- * Nuts and Bolts, Cats and Dogs of Small Business Programs
- * And Many more

